



Competitive Analysis

Parnassus offers a full range of Reliability & System Safety engineering services including:

- ? Failure Rate / Reliability Predictions e.g. MIL-H-217F, NPRD3, OEM, field data etc
- ? Statistics / Probability analyses e.g. MIL-STD-338 etc
- ? Reliability Modeling e.g. MIL-STD-756; SR-TSY-001171
- ? Reliability Program Office support (data items, customer interface, PM, etc)
- ? Functional Hazard Assessment (FHA)

- ? Fault Tree Analysis (FTA)
- ? Common Mode Analysis (CMA)
- ? Failure Mode and Effects Analysis & Summary (FMEA & FMES)
- ? System Safety Assessment (SSA) e.g. ARP4754, ARP4761 & MIL-STD-882
- ? Reliability & Accelerated-Life Test support; (e.g. MIL-STD-781, TAAF, HALT etc)

FACTOR	PARNASSUS	STRENGTHS	WEAKNESSES	JOB SHOP	SUBCONTRACTOR	EMPLOYEE	IMPORTANCE TO PRIME CUSTOMER
TECHNICAL (Analysis Reports etc)	Expert analysis & Unequaled reports	Accurate, detailed & prompt delivery	Availability limited. BEST TO BOOK AHEAD	Varies based on individual	Cost/Performance & added subcontract mgmt/admin	Not recommended for short term needs	High
WORKPLACE SKILLS	Strong verbal & written communication skills		Availability limited. BEST TO BOOK AHEAD	Varies based on individual	Varies by SubContractor	Not recommended for short term needs	
QUALITY	Consistently Superior	Standard R&S task familiarity	BEST TO BOOK AHEAD	Varies based on individual	Varies by SubContractor	Consistent & Manageable	High
RESOURCEFULNESS	Insightful & creative solution provider	Rescuing Projects (ie cost & schdl)	BEST TO BOOK AHEAD	Varies based on individual	Varies by SubContractor	Average (varies)	
SERVICE	Dedicated Supplier	Constantly monitoring customer's satisfaction	BEST TO BOOK AHEAD	Varies based on individual	Varies by SubContractor	Employee/Employer	High
RELIABILITY			BEST TO BOOK AHEAD	Varies based on individual	Varies by SubContractor		Moderate / High
EXPERTISE			BEST TO BOOK AHEAD	Varies based on individual	Varies by SubContractor		
LOCATION	On-Site, Off-site or combination		BEST TO BOOK AHEAD	On-Site	Off-Site (typ)	On-Site (only)	Moderate / High
APPEARANCE			BEST TO BOOK AHEAD	Varies based on individual	Varies by SubContractor		
PRICE	Flexible Pricing: \$/Hr, FFP, LOE, NTE	Proposals Fast & Free	BEST TO BOOK AHEAD	\$/Hr	Varies by SubContractor (inc schdl & perform risk)	Long term impact to dept deadcount	Moderate / High

comparison of Parnassus to other engineering service providers.

Please contact Parnassus for further information or visit our website at <http://www.parnassus.org>

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